



ELECOMPACK

CASE STUDY

Keck, Mahin & Cate
Chicago, IL



The legal firm of Keck, Mahin & Cate (KM&C) was preparing to move to new quarters at 77 West Wacker Drive in Chicago. They wanted a record keeping system that would increase their filing capacity and also anticipate future needs. With real estate costs remaining expensive, the need to investigate compact shelving was obvious.

Ms. Beth Chiaiese, the Records Manager at KM&C, visited numerous locations evaluating the various compact shelving products. She had two major criteria in mind; safety and product integrity "Two safety features were generally offered; safety sweeps and safety floors", says Ms. Chiaiese.

Elecompack, however, offered something additional. . the Smart Aisle 2001. Smart Aisle 2001 is a revolutionary safety system that prevents any movement of the shelving whenever there is activity

in the aisle. It is completely passive and requires no effort, action or thought by the user to assure absolute safety. Ms. Chiaiese stated, "the Smart Aisle 2001 monitoring system was a superior safety option when compared to the thirty year old technology of safety floors".

In addition to providing superior safety, the Smart Aisle 2001 does not have the service and repair problems often associated with safety floors. KM&C stressed the need for a "trouble



free" operation. Safety floors, with their history of problems and failures, did not meet the requirements. In addition, safety floor users have to stand and wait for the aisle to open completely, before they enter. With Smart Aisle 2001, the user may enter the aisle as soon as it begins to open, saving valuable time.

"With an attorney holding on the telephone, speed is essential", says Ms. Chiaiese.

"The Elecompack was built better than the others we had seen", states Ms. Chiaiese. "The shelving uprights are precisely recessed five inches into the carriages, providing much greater stability when moving such heavy weights."

"The installation went extremely smoothly, and we have had very good success with Elecompack."

"Elecompack made our final decision easy. Product integrity and safety were the features that convinced us", Ms. Chiaiese concluded, "All in all, we feel we chose the best product on the market".

